
Economic Development Resource Guide

September 2003



Illinois Commission on
Intergovernmental
Cooperation

Economic Development Resource Guide

September 2003

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INTRODUCTION

According to the American Economic Development Council (AEDC) economic development is the...*process of creating wealth through the mobilization of human, financial, capital, physical and natural resources to generate marketable goods and services.* For local governments that can be further clarified as the creation of jobs or sustained community growth through the creation of new economic opportunities using whatever means are available. Regardless of how it's defined, economic development is the lifeblood for communities large and small. At the local level, small communities need to develop or face deterioration; large communities must develop to compete or to deal with the consequences of decline. The most pressing issue in many urban communities is redeveloping blighted areas, while rural communities need to explore options for diversifying their agriculture-based economy in the face of declining family farms. Irrespective of their individual needs, all communities face certain common difficulties as well as problems unique to their own situation.

Whatever their circumstance, economic development is a key issue facing nearly all state and local governments today. Recent declines in the economy and falling government revenues have resulted in reductions in both federal aid to states and state assistance to local governments. To make up the difference, state and local governments are redoubling their efforts to promote economic development. There are many sources of assistance for governments and indeed individuals embarked on new economic enterprises, but finding them and identifying the services they provide can be a daunting task. This economic development resource guide is designed to address that problem. The guide provides information on both governmental and non-governmental sources of aid ranging from cash grants to technical assistance. It is not a comprehensive list, but includes those sites determined to be most helpful to the user.

BACKGROUND

Traditionally state and local government economic development policy has focused on attracting new businesses through incentives and subsidies. Moreover, these efforts have historically been isolated events such as recruiting a particular company or encouraging an existing business to expand or remain in the area. This shortsighted approach has often resulted in overly aggressive competition between communities to attract manufacturing sites, which results in escalating costs including improvements to the physical infrastructure and tax abatements to attract new industries. Many communities caught up in a bidding war have found that the cost may not be easily recovered by the increased revenue base.

The nature of the American economy has been transformed in the last decade with a heavier emphasis on knowledge and technology. In the new economy, a firm's competitive advantage is based on information, ideas and technology. This shift places added value on nontraditional methods of economic development including workforce preparation, improving communications infrastructure, and increasing regulatory flexibility. Entrepreneurial or self-employment initiatives are also an important part of any economic development strategy.

Businesses looking to expand or relocate are currently in a position to garner economic incentives from a number of communities. If all economic incentive sweeteners are equal, the final decision may depend heavily on non-economic issues. The quality of life, the quality of schools, access to cultural amenities and the dynamic energy of a community may be factors that tip the balance from one community to another. Attracted businesses are likely to benefit more from governmental investment in infrastructure, workforce development and quality of life, than they do from tax breaks alone according to the National Conference of State Legislatures. Successful communities will probably need to use a combination of strategies to enhance economic development. The following are major types of incentives that have been used to attract development:

TYPES OF MAJOR DEVELOPMENT INCENTIVES

Direct, budgeted expenditures to provide or finance:

- Direct grants from the general revenue fund or certain trust funds;
- Donation of property or sale at below-market value;
- Infrastructure (roads, drainage, utilities, etc.);
- Workforce pre-employment screening, on-the-job training, and customized skill training; or
- Other public services provided specifically to benefit a private company.

Tax exemptions, reductions, rebates, and allocations:

- Sales, utility, or other use tax exemptions (full or partial);
- Corporate income tax credits or deductions;
- Personal and/or real property tax exemptions, rebates or designated allocations; or
- Other tax breaks.

Indirect, loan-financing assistance:

- Direct loans from government;
- Guarantee by government of private loans;
- Issue of government (nontaxable) bonds for private use; or
- Other similar mechanisms to provide financial assistance.

USING THIS GUIDE

Because economic development is a somewhat elastic term, it is difficult to identify all of the elements that contribute to it. In general, all programs that enhance the quality of life such as public infrastructure and a well educated citizenry are necessary components of economic development. However, for the purposes of this publication, we have chosen to focus on tangible economic development tools. These tools should provide the most essential elements of economic development such as assisting in obtaining capital, developing and marketing new products, improving manufacturing processes and training and placement for workers. Examples of the kind of assistance the reader may expect to find include: research and technology development, venture capital formation, small business incubator development, workforce preparation and placement, and marketing assistance. The economic development resources included in this guide will provide direct access to information services, technical assistance, loan services and many other resources, which may be accessed through the Internet, a phone call or by mail. The following is a list of commonly used economic development tools:

COMMONLY USED ECONOMIC DEVELOPMENT TOOLS

Tax Abatements—targeted reductions or the elimination of a company’s local tax bill, usually the property tax obligation, for the purpose of attracting businesses or industry to a community.

Investment Tax Credit—a tax credit of a certain percentage of recently acquired real or tangible property used for business purposes, usually applied to the corporate income tax.

Job Creation Credits—provide a tax credit based on the number of jobs created. The amount can be a flat amount per employee or can be a percentage of wages or salaries. It can also be adjusted to encourage job creation in areas of low incomes or high unemployment

by increasing the amount of the credit for jobs placed in such areas.

Industrial Development Bonds—revenue bonds issued by state and local governments, in taxable and non-taxable forms, tied to specific projects whose revenues will repay them.

Linked Deposit Programs—designate a portion of state or local deposits in lending institutions to be used to help provide low-cost capital for specified investments. The government does not lend the money directly, some of the deposits are made at below-market rates with the requirement that the institution holding the deposits will pass along its interest savings to investors who meet the government's criteria.

Venture Capital Programs—assist in the early stages of a firm's development, after research and development has been conducted and a new product or process is ready to be commercialized. The business may not have a record and collateral to secure conventional financing, thus venture capital from wealthy individuals, venture capital firms or government entities provide the necessary funding.

Tax Increment Financing—the capture of the increase in property tax revenue in a defined district to fund capital improvements in that area.

Downtown Development Authority—used in many areas to halt property value deterioration by eliminating its causes through economic growth, which ultimately leads to increased property tax valuation in the business district.

Local Development Finance Authority—used in some areas to encourage local development, to prevent conditions leading to unemployment and to promote growth.

Brownfield Redevelopment Authority—created in areas to clean up contaminated sites, thus allowing the property to revert to productive economic uses such as businesses, public buildings, and recreational facilities.

Economic Development Corporations—created in some areas to alleviate and prevent conditions leading to unemployment, and to assist industrial and commercial enterprises.

Principal Shopping Districts—used in some areas to develop or redevelop a principal shopping area and to collect revenues, levy special assessments and issue bonds to pay for the district's operation.

Business Improvement Districts—created in some areas to develop a more successful and profitable business climate in a defined area, and to collect revenues, levy special assessments and issue bonds to pay for district operations.

**Source; National Conference of State Legislatures:
www.ncsl.org*

ECONOMIC DEVELOPMENT RESOURCES

FEDERAL GOVERNMENT AGENCIES

**AGENCY/ORGANIZATION: U.S. Small Business
Administration (SBA)**

ADDRESS: 500 W. Madison St. Suite 1250 Chicago, IL
60661

PHONE: (312) 353-4528

FAX: (312) 886-5688

WEBSITE/E-MAIL: www.sbaonline.sba.gov

The U.S. Small Business Administration, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. With a portfolio of business loans, loan guarantees and disaster loans worth more than \$45 billion, in addition to a venture capital portfolio of \$13 billion, SBA is the nation's largest single financial backer of small businesses. The SBA also plays a major role in the government's disaster relief efforts by making low-interest recovery loans to both homeowners and businesses. The website is very comprehensive and

offers a wide variety of information and access to the various programs and services.

RESOURCE PROVIDED:

- Offers management and technical assistance including financial support, education, training and counseling.
- Houses the Service Corps of Retired Executives office, business library and computer center
- Is an administrative center for Small Business Development Centers, loan programs (made through private lenders and backed by the government) and services for businesses owned by minorities, veterans and women.

AGENCY/ORGANIZATION: U.S. Export Assistance Center

ADDRESS: 55 W. Monroe St. Suite 2440 Chicago, IL 60603

PHONE: (312) 353-8045

FAX: (312) 353-8120

WEBSITE/E-MAIL: *<http://www.ita.doc.gov/>*

The Trade Information Center (TIC) is a comprehensive resource for information on all federal government export assistance programs. The Center is operated by the International Trade Administration of the U.S. Department of Commerce for the 20 federal agencies comprising the Trade Promotion Coordinating Committee (TPCC). These agencies are responsible for managing the U.S. Government's export promotion programs and activities. The Center's trade specialists can help access reports from the computerized National Trade Data Bank, which includes over 200,000 government documents related to export promotion and international markets. The Trade Information Center staff can also direct businesses to state and local government offices, and private organizations that provide additional export assistance.

RESOURCE PROVIDED:

- The Trade Information Center is the first stop for exporters in the federal government and provides:
- Referrals and information on all U.S. Government export assistance programs
- General export counseling
- Sources of international market research and trade leads
- Overseas and domestic trade events and activities
- Sources of export financing
- Advice on export licenses and controls
- Country-specific export counseling and assistance for Western Europe, Asia, Western Hemisphere, Africa, and the Near East on:
- Standards, intellectual property protection, government procurement, and other commercial laws, regulations, and practices
- Distribution channels, business travel, and other market information
- Opportunities and best prospects for U.S. companies in individual markets
- Import tariffs/taxes and customs procedures
- Commercial difficulties encountered in doing business abroad

AGENCY/ORGANIZATION: **Minority Business Development Agency**

ADDRESS: 55 E. Monroe St., STE 1406 Chicago, IL 60603

PHONE: (312) 353-0182

FAX: (312) 353-0191

WEBSITE/E-MAIL: *http://www.mbda.gov/*

The Minority Business Development Agency (MBDA) of the United States Department of Commerce is the only Federal agency specifically created to encourage the creation, growth, and expansion of minority-owned businesses in the United States. MBDA also provides business development services to minority entrepreneurs through a number of different types of programs. Each program is designed to focus on the unique business problems of a specific target market. Together, MBDA's programs form a national business service network

which effectively addresses the special needs of minority entrepreneurs throughout the United States. Assistance is provided to socially or economically disadvantaged individuals who own or wish to start a business. Designated groups include: Asian Pacific Americans, Asian Indians, Black Americans, Eskimos/Aleuts, Hasidic Jews, Native Americans, Spanish Speaking Americans, and Puerto Ricans. MBDA provides funding for Minority Business Development Centers (MBDC), Native American Business Development Centers (NABDC), Business Resource Centers (BRC) and Minority Business Opportunity Committees (MBOC) located throughout the Nation. The Centers offer a wide range of business services to minority entrepreneurs. The MBDCs, NABDCs, BRCs and MBOCs are centers operated by private firms, state and local government agencies and Native American tribes and educational institutions. The centers provide minority entrepreneurs with one-on-one assistance in writing business plans, marketing, management & technical assistance and financial planning to assure adequate financing for business ventures. The centers are staffed by business specialists who have the knowledge and practical experience needed to run successful and profitable businesses.

RESOURCE PROVIDED:

- Provides management and technical assistance to individuals and companies seeking to start or expand minority owned firms.
- Offers access to contracts, proposals, solicitations and bids with Phoenix, an online database that matches businesses with federal, state and local governments and private contract opportunities.

AGENCY/ORGANIZATION: **Federal Trade Commission**

ADDRESS: 55 E. Monroe St., STE 1860 Chicago, IL 60603

PHONE: (877) 382-4357

FAX: (312) 960-5600

WEBSITE/E-MAIL: *<http://www.ftc.gov/>*

The Federal Trade Commission enforces a variety of federal antitrust and consumer protection laws. The Commission seeks to ensure that the nation's markets function competitively, and are vigorous, efficient, and free of undue restrictions. The Commission also works to enhance the smooth operation of the marketplace by eliminating acts or practices that are unfair or deceptive. In general, the Commission's efforts are directed toward stopping actions that threaten consumers' opportunities to exercise informed choice. Finally, the Commission undertakes economic analysis to support its law enforcement efforts and to contribute to the policy deliberations of the congress, the executive branch, other independent agencies, and state and local governments when requested.

RESOURCE PROVIDED:

- Offers information on federal trade rules and regulations.
- Shares enforcement of antitrust laws with U.S. Department of Justice.

AGENCY/ORGANIZATION: U.S. Dept. of Labor

ADDRESS: 230 S.Dearborn St. Chicago, IL 60604

PHONE: (312) 353-6976

WEBSITE/E-MAIL: *<http://www.dol.gov/>*

The U.S. Department of Labor (DOL) is charged with preparing the American workforce for new and better jobs, and ensuring the adequacy of America's workplaces. It is responsible for the administration and enforcement of over 180 federal statutes. These legislative mandates and the regulations produced to implement them cover a wide variety of workplace activities for nearly 10 million employers and well over 100 million workers, including protecting workers' wages, health and safety, employment and pension rights; promoting equal employment opportunity; administering job training, unemployment insurance and workers' compensation programs; strengthening free collective bargaining and collecting, analyzing and publishing labor and economic statistics.

RESOURCE PROVIDED:

- DOL Contracting Programs
- DOL Grant Programs
- Bureau of Labor Statistics (BLS): provides project grants (cooperative agreements) and the dissemination of technical statistical data and related information on labor force activities; provides data on prices (CPI) and cost of living; data on productivity and technology data; data on compensation and working conditions; data on employment projections.
- Employment and Training (ETA): administers the following grant programs: apprenticeship programs, assistance for workers affected by base closures and realignments; administration of the Economic Dislocation and Worker Adjustment Assistance Act (EDWAA); Trade Adjustment Assistance (TAA); Transitional Adjustment Assistance Program; Plant Closing Assistance; and assistance through research and development programs
- Mine Safety and Health (MSHA): provides grants for research and planning studies designed to improve workmen's compensation and occupational disease laws assure adequate and competent staff of trained inspectors; assistance for establishing or improving state mine health and safety programs through technical assistance.
- Occupational Safety and Health (OSHA): provides grants to non-profits to provide training, educational services, and technical assistance; assistance to states to administer and enforce State programs; assistance to states to provide occupational safety and health technical assistance and consultant services.
- Pension and Welfare Benefits (PWBA): PWBA assistance programs do not provide monetary assistance.
- Veterans' Employment and Training (VETS): provides assistance for women's special employment assistance; the Disabled Veterans' Outreach Program (DVOP); Veterans' Employment Program (JTPA Title IV-Part C); veterans' employment and reemployment rights; the Local Veterans' Employment Representative Program (LIVER); and the Homeless Veterans Reintegration Project.
- Online advisory service

- Small Business Technical Assistance Handbook on its web site.

AGENCY/ORGANIZATION: U.S. Dept of Agriculture

ADDRESS: 4200 Connecticut Ave.NW Washington, DC 20008

PHONE: (202) 274-5105

WEBSITE/E-MAIL: <http://www.usda.gov/services.html>
<http://www.rurdev.usda.gov/>

The USDA seeks to enhance the quality of life for the American people by supporting production of agriculture by; ensuring a safe, affordable, nutritious, and accessible food supply, caring for agricultural, forest, and range lands, supporting sound development of rural communities. Also by providing economic opportunities for farm and rural residents, expanding global markets for agricultural and forest products and services, and working to reduce hunger in America and throughout the world. Rural Development programs enhance the ability of rural communities to develop, grow, and improve their quality of life by targeting financial and technical resources to areas of greatest need, through activities of greatest potential. Rural Business-Cooperative Service (RBS) enhances the quality of life in rural areas by providing financing and technical assistance to help build competitive businesses and establish and sustain agricultural cooperatives that can prosper in the global marketplace. Rural Housing Service (RHS) helps build competitive, vibrant rural communities by providing financing and technical help for needed community facilities and housing for very-low to moderate-income areas. Rural Utilities Service (RUS) serves a leading role in improving the quality of life in rural America by providing financial and technical assistance so rural areas can have modern affordable electricity, telecommunications (including distance learning and telemedicine), public water, and waste removal services. The Empowerment Zone and Enterprise Community program is designed to afford communities real opportunities for growth and revitalization using many programs and incentives.

RESOURCE PROVIDED:

- Grants
- Loans
- Information
- Technical support

AGENCY/ORGANIZATION: **U.S. Environmental Protection Agency**

ADDRESS: 1200 Pennsylvania Ave. NW Washington, DC 20460

PHONE: (202) 272-0167

WEBSITE/E-MAIL:

<http://www.epa.gov/epahome/partners.htm>

The mission of the U.S. Environmental Protection Agency is to protect human health and to safeguard the natural environment-air, water, and land-upon which life depends. The United States Environmental Protection Agency (EPA) implements the Federal laws designed to promote public health by protecting our nation's air, water, and soil from harmful pollution. EPA endeavors to accomplish its mission systematically by proper integration of a variety of research, monitoring, standard-setting, and enforcement activities. As a complement to its other activities, EPA coordinates and supports research and anti-pollution activities of state and local governments, private and public groups, individuals, and educational institutions. EPA also monitors the operations of other federal agencies with respect to their impact on the environment.

RESOURCE PROVIDED:

- Better America Bonds - Better America Bonds offer a creative way for states and communities to preserve open space, create parks, clean up brownfields and improve water quality. Local communities can work together in partnerships with land trust groups, environmentalists, business leaders and others to propose a creative and innovative solution to their community's development challenges.
- Brownfields - this program encourages economic development and cooperation to prevent, assess,

safely clean up, and reuse brownfields in a sustainable way.

- Community-Based Environmental Protection (CBEP) - an approach that targets the problems of a particular watershed, ecosystem or other location with a focus on environmental results that emphasizes partnerships and stakeholder involvement.
- Enviro\$en\$: State and Local Government/Business Assistance Cooperative - the Cooperatives provide easy access to pollution prevention and cleaner production resources around the World Wide Web.
- Green Communities - communities that integrate a healthy environment, a vibrant economy, and a high quality of life. Includes the Green Communities Assistance Kit, a step-by-step guide for planning and implementing sustainable actions.
- National Environmental Performance Partnership System (NEPPS) - EPA and States working together, each according to their strengths, to direct scarce public resources toward improving environmental results.
- Project XL for Communities - this program encourages giving the regulated community the opportunity to demonstrate excellence and leadership with alternative strategies developed by a community.
- Reinventing Environmental Information - EPA's commitment, in partnership with States, to implement key information management reforms that are essential to support the Agency's new and evolving approaches to environmental protection.
- Sustainable Development Challenge Grants - includes everything applicants need to apply to the program; i.e., federal register documents requesting proposal, descriptions of all the projects funded to date, and a list of EPA contacts.
- Tribal Programs - a listing of EPA programs from the American Indian Environmental Office.
- U.S. State and Local Gateway - a Federal interagency project developed to give state and local government officials and employees easy access to federal information.
- Performance Partnership Grants For State and Tribal Environmental Programs - this Interim Guidance document provides States and Tribes with the option

to combine funds from two or more categorical grants into one or more multi-program grants made to a State or Tribal agency by the Agency.

- State and Tribal Partnerships to Promote Jobs Through Recycling (PDF Format) - this brochure explains two grant programs under the initiative: the Recycling and Reuse Business Assistance Centers (RBACs) and Recycling Economic Development Advocates (REDAs).

AGENCY/ORGANIZATION: U.S. Dept. of Energy

ADDRESS: 1000 Independence Ave.SW Wash. DC 20585

PHONE: (202) 586-5000

WEBSITE/E-MAIL:

<http://www.sustainable.doe.gov/management/financl.html>

The Department of Energy's (DOE) mission is to foster a secure and reliable energy system that is environmentally and economically sustainable; to be a responsible steward of the Nation's nuclear weapons; to clean up our own facilities; and to support continued United States leadership in science and technology. The Center of Excellence for Sustainable Development, a project of DOE, promotes sustainable development as a strategy by which communities seek economic development approaches that also benefit the local environment and quality of life. It has become an important guide to many communities that have discovered that traditional approaches to planning and development are creating, rather than solving, societal and environmental problems. Sustainable development provides a framework under which communities can use resources efficiently, create efficient infrastructures, protect and enhance quality of life, and create new businesses to strengthen their economies.

RESOURCE PROVIDED:

- Grants
- Information
- technical support

**AGENCY/ORGANIZATION: General Services
Administration/Catalog of Federal Domestic
Assistance**

ADDRESS: 300 7th St. SW Washington, DC 20407

WEBSITE/E-MAIL: *<http://www.cfda.gov/>*

The Catalog of Federal Domestic Assistance is a government-wide compendium of Federal programs, projects, services, and activities which provide assistance or benefits to the American public. It contains financial and nonfinancial assistance programs administered by various departments and establishments of the federal government. As the basic reference source of federal programs, the primary purpose of the Catalog is to assist users in identifying programs which meet specific objectives of the potential applicant, and to obtain general information on federal assistance programs. In addition, the intent of the Catalog is to improve coordination and communication between the federal government and state and local governments.

RESOURCE PROVIDED:

- Formula Grants -- Allocations of money to states or their subdivisions in accordance with distribution formulas prescribed by law or administrative regulation, for activities of a continuing nature not confined to a specific project. Users must be certain to specify the formula under the Assistance Considerations section, and Formula and Matching Requirements section.
- Project Grants -- The funding, for fixed or known periods, of specific projects. Project grants can include fellowships, scholarships, research grants, training grants, traineeships, experimental and demonstration grants, evaluation grants, planning grants, technical assistance grants, survey grants, and construction grants.
- Direct Payments for Specified Use -- Financial assistance from the federal government provided directly to individuals, private firms, and other private institutions to encourage or subsidize a particular activity by conditioning the receipt of the assistance on a particular performance by the

recipient. This does not include solicited contracts for the procurement of goods and services for the federal government.

- Direct Payments with Unrestricted Use -- Financial assistance from the federal government provided directly to beneficiaries who satisfy federal eligibility requirements with no restrictions being imposed on the recipient as to how the money is spent. Included are payments under retirement, pension, and compensatory programs.
- Direct Loans -- Financial assistance provided through the lending of federal monies for a specific period of time, with a reasonable expectation of repayment. Such loans may or may not require the payment of interest.
- Guaranteed/Insured Loans -- Programs in which the federal government makes an arrangement to identify a lender against part or all of any defaults by those responsible for repayment of loans.
- Insurance -- Financial assistance provided to assure reimbursement for losses sustained under specified conditions. Coverage may be provided directly by the federal government or through private carriers and may or may not involve the payment of premiums.
- Sale, Exchange, or Donation of Property and Goods -- Programs which provide for the sale, exchange, or donation of federal real property, personal property, commodities, and other goods including land, buildings, equipment, food and drugs. This does not include the loan of, use of, or access to federal facilities or property.
- Use of Property, Facilities, and Equipment -- Programs which provide for the loan of, use of, or access to federal facilities or property wherein the federally owned facilities or property do not remain in the possession of the recipient of the assistance.
- Provision of Specialized Services -- Programs which provide federal personnel directly to perform certain tasks for the benefit of communities or individuals. These services may be performed in conjunction with nonfederal personnel, but they involve more than consultation, advice, or counseling.
- Advisory Services and Counseling -- Programs which provide federal specialists to consult, advise, or counsel communities or individuals to include

conferences, workshops, or personal contacts. This may involve the use of published information, but only in a secondary capacity.

- Dissemination of Technical Information -- Programs which provide for the publication and distribution of information or data of a specialized or technical nature frequently through clearinghouses or libraries. This does not include conventional public information services designed for general public consumption.
- Training -- Programs which provide instructional activities conducted directly by a federal agency for individuals not employed by the federal government.
- Investigation of Complaints -- Federal administrative agency activities that are initiated in response to requests, either formal or informal, to examine or investigate claims of violations of federal statutes, policies, or procedure. The origination of such claims must come from outside the federal government.
- Federal Employment -- Programs which reflect the government-wide responsibilities of the Office of Personnel Management in the recruitment and hiring of federal civilian agency personnel.

AGENCY/ORGANIZATION: U.S. State & Local Gateway

WEBSITE/E-MAIL:

<http://www.statelocal.gov/index.html>

An interagency project in collaboration with the National Partnership For Reinventing Government. This web site was developed to give state and local government officials and employees easy access to federal information in ways that make sense.

RESOURCE PROVIDED:

- Information with easy access and links to all types of federal assistance for state and local governments.

AGENCY/ORGANIZATION: U.S. Department of Housing and Urban Development

ADDRESS: 451 7th Street, SW Washington, DC 20410

PHONE: (202) 708-1112

WEBSITE/E-MAIL: <http://www.hud.gov/fundsavl.html>

The mission of HUD is to provide a decent, safe, and sanitary home and suitable living environment for every American, while at the same time fighting for fair housing, increasing affordable housing & home ownership. The mission also includes: reducing homelessness, promoting jobs and economic opportunity, empowering people and communities and restoring the public trust. Web site describes grants, eligibility, provides technical assistance and application process.

RESOURCE PROVIDED:

- Grants
- Grant information
- Technical information

AGENCY/ORGANIZATION: U.S. Department of Health and Human Services

ADDRESS: 200 Independence Ave. SW Washington, DC20201

PHONE: (202) 619-0257

WEBSITE/E-

MAIL:<http://www.hhs.gov/agencies/funding.html>;
www.hhs.gov/grants.html

The Department of Health and Human Services (HHS) is the United States government's principal agency for protecting the health of all Americans and providing essential human services, especially for those who are least able to help themselves. HHS is the largest grant-making agency in the federal government, providing some 60,000 grants per year. HHS' Medicare program is the nation's largest health insurer, handling more than 900 million claims per year. HHS works closely with

state, local and tribal governments, and many HHS-funded services are provided at the local level by state, county or tribal agencies, or through private sector grantees. Its programs are administered by 11 HHS operating divisions. In addition to the services they deliver, the HHS programs provide for equitable treatment of beneficiaries nationwide, and they enable the collection of national health and other data. Web site provides direct links to the many grant and funding opportunities.

RESOURCE PROVIDED:

- Grants
- Contracts
- Cooperative agreements
- Information

AGENCY/ORGANIZATION: **U.S. Dept. of Justice**

ADDRESS: 950 Pennsylvania Ave, NW Washington, DC 20530

PHONE: (800) 421-6770

FAX: (202) 633-1479

WEBSITE/E-MAIL:

<http://www.usdoj.gov/10grants/index.html>

The Department represents the citizens of the United States in enforcing the law in the public interest and plays a key role in protection against criminals; ensuring healthy competition of business; safeguarding the consumer; enforcing drug, immigration, and naturalization laws; and protecting citizens through effective law enforcement. The Department offers funding opportunities to conduct research, to support law enforcement activities in state and local jurisdictions, to provide training and technical assistance, and to implement programs that improve the criminal justice system.

RESOURCE PROVIDED:

- Grants
- Technical information

**AGENCY/ORGANIZATION: U.S.Dept. of
Transportation**

ADDRESS: 400 Seventh St.SW Washington, DC 20590

PHONE: (202) 366-4000

WEBSITE/E-MAIL: *http://www.dot.gov/ost/m60/grant*

The mission of the DOT is to serve the United States by ensuring a fast, safe, efficient, accessible and convenient transportation system that meets our vital national interests and enhances the quality of life of the American people, today and into the future. The DOT consists of the Office of the Secretary and eleven individual operating administrations. These include the Bureau of Transportation Statistics, US Coast Guard, the Federal Aviation Administration, the Federal Highway Administration, the Federal Railroad Administration, the Federal Transit Administration, and the Maritime Administration. It also includes the National Highway Traffic Safety Administration, the Research and Special Programs Administration, the Saint Lawrence Seaway Development Corporation, the Surface Transportation Board and the Transportation Administrative Services Center.

The Department of Transportation annually funds approximately \$32 billion in grants and cooperative agreements. Departmental grants are generally made to state and local governments, with a lesser amounts going to Indian tribes, universities, and nonprofit organizations. These grants are normally used to assist entities in the planning, design, and construction of transportation improvements (e.g., highway, transit, and airport improvements). A limited amount of funding is available for research and development projects.

RESOURCE PROVIDED:

- Wide variety of programs
- Grants
- Technical information
- Other initiatives

AGENCY/ORGANIZATION: U.S. Dept. of the Treasury

ADDRESS: 1500 Pennsylvania Ave. NW Washington, DC 20220

PHONE: (202) 622-2000

FAX: (202) 622-6415

WEBSITE/E-MAIL: *<http://www.treas.gov/cdfi/>*

The Department of the Treasury seeks to promote prosperous and stable American and world economies, manage the government's finances, safeguard our financial systems, protect our nation's leaders, and secure a safe and drug-free America and continue to build a strong institution. The Community Development Financial Institutions Fund was created to expand the availability of credit, investment capital, and financial services in distressed urban and rural communities. By stimulating the creation and expansion of diverse community development financial institutions and by providing incentives to traditional banks and thrifts through the Bank Enterprise Award Program, the Fund's investments work toward building private markets, creating healthy local tax revenues, and empowering residents.

RESOURCE PROVIDED:

- Community Development Financial Institutions Fund
- Loans
- Technical assistance

AGENCY/ORGANIZATION: U.S. Department of Agriculture, Rural Development Division

WEBSITE/EMAIL:

<http://www.rurdev.usda.gov/rd/index.html>

The USDA Rural Development Division is committed to helping improve the economy and quality of life in all of rural America. Their website offers technical assistance and information to help agriculture and other cooperatives get started and improve the effectiveness of

their member services. The site contains an introductory statement about the divisions' goals, purpose and general information.

RESOURCE PROVIDED:

- Programs-Business and Cooperative;
- Rural Housing Service;
- Rural Utilities Service;
- Community Development;

In addition the site offers a list of state offices located in the US along with the latest news and information, publications, and regulations. It also provides other USDA links and may be translated into Spanish.

AGENCY/ORGANIZATION: National Trust for Historic Preservation

ADDRESS: 1785 Massachusetts Ave, NW Washington, DC 20036

PHONE: 202-588-6000

WEBSITE/E-MAIL: *www.nthp.org*

The National Trust works to save historic places across the country through direct intervention in preservation projects, technical assistance, financial assistance, advocacy and building the capacity of local, regional and statewide organizations.

RESOURCE PROVIDED:

- Financial assistance
- Technical assistance
- Information repository

STATE GOVERNMENT AGENCIES

AGENCY/ORGANIZATION: **Illinois Department of Agriculture, AgriFIRST PROGRAM**

ADDRESS: P.O. Box 19281, State Fairgrounds
Springfield, IL 62794-9281

PHONE: (217) 782-2172

FAX: 217.785.4505

WEBSITE/EMAIL: *www.agr.state.il.us*

AgriFIRST is designed to lend economic support to Illinois farmers to capture higher returns for their investment in agriculture initiatives. It also provides critical economic support to food processors, manufacturers, wholesalers, retailers, agribusiness, and others who work to nurture and expand the food and fiber industry in Illinois.

RESOURCE PROVIDED:

- Grants and technical assistance for new and expanding agriculture-related businesses.
- Help finance feasibility studies, business and marketing plans, technical advice and other types of financial assistance needed for innovative food and fiber enterprises to expand or get off the ground.

AGENCY/ORGANIZATION: **Illinois Farm Development Authority**

ADDRESS: 427 E Monroe Street, Suite 201 Springfield, IL 62701

PHONE: 1-800-406-4332, 217-782-5792

FAX: 217-782-3989

WEBSITE/EMAIL: *www.state.il.us/ifda*

Illinois Farm Development Authority (IFDA) assists rural economic development in the State of Illinois by providing credit enhancement to worthy entities who wish to commence or improve their farming or agricultural operations. They provide high quality, timely and effective service to lenders and their customers who use their financing programs.

RESOURCE PROVIDED:

- Loans
- Technical Assistance

AGENCY/ORGANIZATION: **University of Illinois Extension**

ADDRESS: Office of Extension and Outreach
214 Mumford Hall (MC710), 1301 W. Gregory Dr.
Urbana, IL 61801

PHONE: (217) 333-5900

WEBSITE/EMAIL: *www.extension.uiuc.edu*

Provides practical, research-based information and programs to help individuals, families, farms, businesses and communities in Illinois. Agriculture and natural resources programs focus on unbiased, research-based information and state-of-the art agricultural technology. Citizens have access to subject matter experts who provide expertise and information on cutting edge advances in commercial agriculture. Programs in agriculture and natural resources rely on effective and efficient partnerships and collaborations between University of Illinois Extension and private industries, organizations, agencies, community colleges, and other state universities.

RESOURCE PROVIDED:

- Information Services
- Technical Assistance

AGENCY/ORGANIZATION: **Laboratory for Community and Economic Development, University of Illinois Extension Service**

WEBSITE/EMAIL:

http://www.communitydevelopment.uiuc.edu/

The Laboratory for Community and Economic Development is an outgrowth of the community development programs at the University of Illinois and the Cooperative Extension Service. The program is designed to support community and economic

development efforts of local people, their governments and representatives. The site is an informative and useful resource for individuals and local officials hoping to expand the economic base in their community.

RESOURCE PROVIDED:

- Community Assessments-includes links to the Community Development Toolbox, Community SWAP, information on how to conduct a survey in communities, Telecom Readiness Index, Evaluate Community Websites, and eGovernment Readiness index;
- Community Planning-provides information on the Rural Recreation Program, Strategic Planning Online, Scheduling Project Activities, and Planning for Internet Connectivity;
- Tourism-offers insight into assessing and developing tourism resources, a tourism capacity index, and a retention and expansion program for travel and tourism businesses;
- Local Government Programs-programs for local governments and a section assessing whether or not a community is ready for eGovernment; and
- Spanish Language Programs-links to the University of Illinois Extension Spanish speaking radio “Nuevos Horizontes”.

AGENCY/ORGANIZATION: Governor’s Rural Affairs Council

ADDRESS: 305 Stratton Building Springfield, IL 62706

PHONE: 217/782-3734

FAX: 217/782-9728

WEBSITE/EMAIL: *www.state.il.us/lrgov*

Governor’s Rural Affairs Council, made up of 20 state agencies, provides a link between community leaders and state government programs and services. The Council develops and implements the statewide plan of action for rural Illinois by sharing information on programs and services available to rural communities and by communicating across agency lines on issues that impact rural communities.

RESOURCE PROVIDED:

- Assistance in working with state and federal government agencies
- Technical assistance on programs that can assist rural communities
- Information on partners for loans, healthcare assistance and transportation

AGENCY/ORGANIZATION: **Department of Commerce and Economic Opportunity**

ADDRESS: 620 E. Adams, Springfield, IL 62701, 100 W. Randolph

Suite 3-400; Chicago, IL 60601

PHONE: (217) 782-7500, (312) 814-7179

WEBSITE/E-MAIL: *<http://www.commerce.state.il.us>*

The Department of Commerce and Economic Opportunity (DCEO) is charged with enhancing Illinois' economic competitiveness by providing technical and financial assistance to businesses, local governments, workers and families.

As the state's lead economic development agency, DCEO accentuates Illinois' position as the nation's transportation hub, manufacturing center and fourth largest technology economy. DCEO provides a wide array of programs and services designed to help Illinois businesses thrive in the global economy. DCEO assists local governments with their management and infrastructure needs and facilitates the use of innovative energy, recycling and waste reduction technologies.

RESOURCE PROVIDED:

- Grants
- Loans
- Technical assistance
- Programs and Initiatives for Local governments and businesses

AGENCY/ORGANIZATION: Illinois Department of Transportation

ADDRESS: 2300 South Dirksen Parkway, Springfield, IL 62764

PHONE: (217) 782-6953

WEBSITE/E-MAIL: *www.dot.state.il.us*

The mission of IDOT is to provide cost-effective, safe and efficient transportation for the people who live, work, visit and do business in Illinois, and to ensure that the system supports the state's economic growth.

RESOURCE PROVIDED:

- Grants
- Technical assistance
- Economic development programs

AGENCY/ORGANIZATION: Illinois Development Finance Authority (IDFA)

ADDRESS: 233 S. Wacker Drive, Suite 4000, Chicago, Illinois 60606

PHONE: 312/627-1434 or 800/717-6066

FAX: 312/496-0578

WEBSITE/E-MAIL: *www.idfa.com ; info@idfa.com*

(IDFA) is a self-supporting government agency that stimulates economic development throughout Illinois. IDFA provides affordable, innovative financing products to businesses, not-for-profit organizations, and local governments. In doing so, IDFA acts as the state's investment banker, with a product line of revenue bonds, business loans, local government bonds, not-for-profit bonds, and venture capital.

RESOURCE PROVIDED:

- Bonds
- Venture capital
- Loans

AGENCY/ORGANIZATION: Illinois Federal Clearinghouse Website

WEBSITE/E-MAIL: www.state.il.us/fedclear

The site places accurate and timely information on federal grant and procurement opportunities in the hands of Illinois governments, businesses, and non-profits. It also has information on grant officers in federal agencies, listings of state agency staff responsible for federal grants, research and tracking information on the flow of federal funds into Illinois, federal job opportunities in Illinois, links to private foundation assistance, and information on state grants.

RESOURCE PROVIDED:

- Technical assistance and resources
- Grant listings and sources
- Foundation lists
- Donor sources

AGENCY/ORGANIZATION: Illinois Commission on Intergovernmental Cooperation

ADDRESS: 707 Stratton Building, Springfield, IL 62706

PHONE: 217/782-6924

FAX: 217/524-2219

WEBSITE/E-MAIL:

www.legis.state.il.us/commission/igcc/igcc_home.html

ICIC is a legislative support agency that tracks federal dollars coming into the various state agencies. It also publishes many guides and handbooks with pertinent information that is useful for local governments and community development organizations. Useful publications include: *Catalog of State Assistance to Local Governments*, *Grant Alerts*, *Federal Funds to State Agencies*, and *Federal and State Funding Sources for Townships and Small Communities*.

RESOURCE PROVIDED:

- Technical assistance and resources
- Grant information

AGENCY/ORGANIZATION: **Community and Economic Development Toolbox**

ADDRESS: Cornell University Ithaca, NY 14853

PHONE: 607-254-4418

FAX: 607-255-2231

WEBSITE/E-MAIL:

http://www.cardi.cornell.edu/cd_toolbox_2/cdindex.cfm

The toolbox provides accessible tools to local community and economic development (CED) practitioners, such as community leaders, newly elected officials, extension educators, and community technical assistance providers. By using these community and economic development tools, communities can be empowered to improve residents' economic opportunity and quality of life.

RESOURCE PROVIDED:

- Technical assistance
- Models for development

LOCAL/REGIONAL AGENCIES

AGENCY/ORGANIZATION: **Danville Area Economic Development Corp.**

ADDRESS: 28 W. North St. Danville, IL 61832

PHONE: 800-373-6201

FAX: 217-442-6228

WEBSITE/EMAIL: *www.vermilionadvantage.com*

Economic Development Corporation (EDC) is a not-for-profit organization whose mission is to lead Vermilion County's job creation and retention efforts through structured, targeted internal and external marketing programs that effectively communicate and promote the business and living qualities of Vermilion County, Illinois.

RESOURCE PROVIDED:

- Information
 - Technical Assistance
-

AGENCY/ORGANIZATION: **Dekalb County
Economic Development Corporation**

ADDRESS: 421 N. California St., Suite 200 Sycamore,
IL 60178

PHONE: 815.895.2711

FAX: 815.895.8713

WEBSITE/EMAIL: *www.dcedc.org*

Dekalb County EDC is a corporation representing public and private entities, proactively engaged in creating an environment conducive to sustainable and balanced economic growth within the county. DeKalb County EDC is committed to representing the best interests of the county community while planning for the future.

RESOURCE PROVIDED:

- Information
 - Technical Assistance
-

AGENCY/ORGANIZATION: **Economic Development
Corporation of Decatur & Macon County**

ADDRESS: 100 E. Washington St. Decatur, IL 62523

PHONE: 217/422-9520

FAX: 217/422-9307

WEBSITE/EMAIL: *www.decaturedc.com*

RESOURCE PROVIDED:

- Comprehensive database of information on available sites and buildings, demographic data, labor market information, wage and benefit survey.
- Workforce training resources involving employers, public schools and community college.
- Assistance in site selection, expansion needs, financial resources and other services throughout the planning and development process.
- Marketing presentations, area tours and coordination of other area organizations focused on economic development efforts.

- International marketing assistance (i.e. MA-JV contacts, export sales, technology exchange, business alliances with international firms, foreign financial contacts).
- Trained and skilled economic development professionals to assist with business needs.

AGENCY/ORGANIZATION: Economic Development Corporation of Park Ridge

ADDRESS: 505 Butler Place, Park Ridge, IL 60068

PHONE: 847/318-6013

FAX: 847/318-7270

WEBSITE/EMAIL: www.parkridge.org

The Economic Development Corporation of Park Ridge EDC, is a not-for-profit corporation created to promote business expansion and retention in Park Ridge.

RESOURCE PROVIDED:

- Information
- Technical Assistance

AGENCY/ORGANIZATION: Economic Development Council for the Peoria Area

ADDRESS: 124 S.W. Adams, Suite 300, Peoria, IL 61602-1388

PHONE: 309/676-7500

FAX: (309) 676-7534

WEBSITE/EMAIL: www.edc.centralillinois.org/

The EDC serves the businesses and communities of Central Illinois by strengthening local business structure and assisting companies in relocating or expanding to the tri-county area. (EDC) was established in 1982. The organization is a 501(c) 6 non-profit regional public-private partnership for local business and community growth, supported by Peoria, Tazewell, and Woodford counties, multiple municipalities and various businesses.

RESOURCE PROVIDED:

- Information services

- Technical Assistance

AGENCY/ORGANIZATION: Elmhurst Economic Development Corp.

ADDRESS: 209 N. York St. Elmhurst, IL 60126

PHONE: 630/530-6404

FAX: 630/782-6310

WEBSITE/EMAIL: *www.eedc.org*

Elmhurst Economic Development Corporation is used to retain and attract business and industry within Elmhurst. The EEDC works closely with the city of Elmhurst, the Elmhurst Chamber of Commerce and Industry and other interested public and private organizations and agencies to create an environment that facilitates its mission.

RESOURCE PROVIDED:

- Information services provided
- Technical Assistance

AGENCY/ORGANIZATION: Freeport Area Economic Development Foundation

ADDRESS: 26 S. Galena Ave. Freeport, IL 61032

PHONE: 815/233-1350

FAX: 815/235-4038

WEBSITE/EMAIL: *www.freeport-il-econ-dev.com*

The Freeport Area Economic Development Foundation is a not-for-profit corporation creating a public/private partnership to retain, expand, and diversify the economic base of the Freeport/Stephenson County and the Northwest Illinois area. The program concentrates on retention and creation of jobs in the primary sector, in addition to the service and retail markets.

RESOURCE PROVIDED:

- Information Services
- Technical Assistance

AGENCY/ORGANIZATION: Great River Economic Development Foundation

ADDRESS: 300 Civic Center Plaza Suite 256, Quincy, IL 62301-4170

PHONE: 217-223-4313

FAX: 217-231-2030

WEBSITE/EMAIL: *www.gredf.org*

Great River Economic Development Foundation provides confidential assistance with business expansion or relocation in Quincy and Adams County and offers numerous financial incentives to businesses locating and expanding in the area.

RESOURCE PROVIDED:

- Information Services
- Technical Assistance
- Loans

AGENCY/ORGANIZATION: Greater Champaign-Urbana Economic Partnership

ADDRESS: 1817 S. Neil Street, Suite 201, Champaign, IL 61820

PHONE: (217) 359-6261

FAX: (217) 359-1809

WEBSITE/EMAIL: *www.cupartnership.org*

Champaign County Economic Development Corporation provides leadership in coordinating unified efforts in business development retention and expansion; and increasing the use of Willard Airport through local and regional marketing efforts. It is also responsible for assisting businesses with establishing new and expanded operations within Champaign County, assisting existing business and industry with survival, expansion and growth as well as providing start-up businesses with information about the marketplace within Champaign County.

RESOURCE PROVIDED:

- Information Services
- Technical Assistance
- Financing Search Assistance

AGENCY/ORGANIZATION: Lake County Partners

ADDRESS: 28055 Ashley Circle, Suite 212,
Libertyville, IL 60048

PHONE: (847) 247-0137

FAX: (847) 247-0423

WEBSITE/EMAIL: *www.lakecountypartners.com*

Lake County Partners works to maintain economic vitality and quality of life in Lake County, Illinois by creating and retaining quality jobs, stimulating capital investment, pursuing economic diversity and improving the County's business climate.

RESOURCE PROVIDED:

- Information Services
- Technical Assistance
- Loan Assistance
- Workforce development

AGENCY/ORGANIZATION: Oswego Economic Development Corporation

ADDRESS: 4777 Route 71, Oswego, IL 60543

PHONE: 630-554-1776

FAX: 630-554-5872

WEBSITE/EMAIL: *www.oswego-illinois.org*

Oswego Economic Development Corporation promotes the retention, expansion and attraction of commercial and industrial business within the Village of Oswego and its environs, while preserving the quality of life.

RESOURCE PROVIDED:

- Information Service
- Technical Assistance
- Workforce Development
- Business Development Services

**AGENCY/ORGANIZATION: Quad City
Development Group**

ADDRESS: 1830 Second Ave. Ste.200, Rock Island, IL
61201

PHONE: 309/788-7436

FAX: 309/788-4964

WEBSITE/EMAIL: *www.quadcities.org*

The Quad City Development Group serves as the umbrella organization for economic development in the Quad Cities. A not-for-profit organization supported by local governments and the private sector, it is the only organization that markets the Quad Cities as one community to businesses all over North America and Europe that are looking to expand or invest. It works closely with the various Chambers of Commerce organizations and economic development staffs in each community. The Development Group helps the governments of this of this area approach economic development as a region.

RESOURCE PROVIDED:

- Marketing Services
- Information Services
- Business Development Services
- Local and State Government Assistance

**AGENCY/ORGANIZATION: Regional Economic
Development Corporation (REDCO)**

ADDRESS: 2305 W Main Street, Marion, IL 62959

PHONE: 618/988-8252

FAX: 618/997-4665

WEBSITE/EMAIL: *www.redco.org*

The Regional Economic Development Corporation (REDCO) is a nonprofit corporation that promotes industrial planning, re-planning, development, renewal, re-development and improvement in Southern Illinois. (REDCO) is committed to providing the most up-to-date economic development services available to the Williamson County Area and to clients who are either

now in business or wish to become members of the business community in Williamson County.

RESOURCE PROVIDED:

- Information Services
- Industrial Development Services
- Business Development Services
- Technical Assistance

AGENCY/ORGANIZATION: Rockford Area Council of 100

ADDRESS: 515 N. Court St. Rockford, IL 61103

PHONE: 815/987-8118

FAX: 815/987-8129

WEBSITE/EMAIL: *www.rockfordil.com*

The Council of 100 is the regional economic development leadership organization for the Rockford Area. The mission of the Council of 100 is to develop and serve a globally competitive region by enhancing the business climate and supporting primary employment investment decisions in Boone, Ogle, Stephenson, and Winnebago counties in northern Illinois.

RESOURCE PROVIDED:

- Site selection
- Utility and infrastructure analysis,
- Permitting assistance
- State and local incentive support,
- Local agency coordination,
- Marketing and public relations support,
- International trade assistance,
- Regional demographics research,
- Supply chain referrals,
- Assistance for transferring employees,
- Workforce development.

AGENCY/ORGANIZATION: Economic Development Council for Springfield & Sangamon County

ADDRESS: 3 South Old State Capitol Plaza, Springfield, IL 62701

PHONE: 217/525-1173

FAX: 217/525-1191

WEBSITE/EMAIL: www.gscc.org/index.html

The Economic Development Council for Springfield and Sangamon County is a public/private joint venture among the Greater Springfield Chamber of Commerce, Sangamon County and the City of Springfield that seeks to expand the marketability, tax base, marketplace and wealth of Springfield and Sangamon County, Illinois.

RESOURCE PROVIDED:

- Market Information Services
- Technical Information Services
- Business Development Services
- Local and State Government Assistance
- Loan and Financial Information Services
- Workforce Training Information Services

PHILANTHROPIC ORGANIZATIONS

AGENCY/ORGANIZATION: Service Corps of Retired Executives (SCORE)

ADDRESS: 500 W. Madison St., Suite 1250 Chicago, IL 60661

PHONE: (312) 353-7724

FAX: (312) 886-4879

WEBSITE/E-MAIL: www.score.org

The SCORE Association (Service Corps of Retired Executives) is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide. SCORE is a resource partner with the (SBA). SCORE Association volunteers serve as "Counselors to America's Small Business." Working and retired executives and business owners donate their time and expertise as volunteer

business counselors and provide confidential counseling and mentoring free of charge.

AGENCY/ORGANIZATION: The Enterprise Foundation

ADDRESS: 10227 Wincopin Cl. Ste.500 Columbia,MD 21044

PHONE: (410) 964-1230

FAX: (410) 964-1918

WEBSITE/E-MAIL:

<http://www.enterprisefoundation.org/index.asp>

The Enterprise Foundation is dedicated to bringing lasting improvements to distressed communities. Enterprise is a national, nonprofit housing and community development organization. As the nation's leader in community development, Enterprise cultivates, collects, and disseminates expertise and resources to help communities across the United States successfully improve the quality of life for low-income people. The Enterprise Foundation works through a network of more than 1,700 community-based nonprofit organizations and public housing authorities and Tribes/Tribally Designated Housing Entities (TDHE). Membership in this nationwide network allows community-based nonprofits working on low-income housing, community development, and social services access to a world of opportunities and solutions for their neighborhoods from Enterprise and from each other.

RESOURCE PROVIDED:

- Grants
- Loans
- Technical assistance
- Community & housing development
- Finance management

AGENCY/ORGANIZATION: The Annie E. Casey Foundation

ADDRESS: 701 St. Paul St., Baltimore, MD 21202

PHONE: (410) 547-6600

FAX: (410) 547-6624

WEBSITE/E-MAIL: *<http://www.aecf.org/initiatives>*

Working with neighborhoods and state and local governments, the Foundation provides grants to public and nonprofit organizations to strengthen the support services, social networks, physical infrastructure, employment, self-determination, and economic vitality of distressed communities.

RESOURCE PROVIDED:

- Grants
- Technical assistance for community, neighborhood and family development

AGENCY/ORGANIZATION: The Foundation Center

ADDRESS: 79 5th Ave. New York, NY 10003

PHONE: (212) 620-4230

FAX: (212) 691-1828

WEBSITE/E-MAIL: *<http://fdncenter.org/>*

The Foundation Center is a nonprofit service organization that fosters public understanding of the foundation field by collecting, organizing, analyzing, and disseminating information on foundations, corporate giving, and related subjects. Its audience includes grantseekers, grantmakers, researchers, policymakers, the media, and the general public. The Center maintains a unique electronic database containing information on virtually every active grant-making foundation in the United States. It operates five professionally staffed libraries located in New York, Washington, D.C., Atlanta, Cleveland, and San Francisco that are open to the public free of charge. It also supports a nationwide network of over 200 Cooperating Collections that offer local access to a core collection of Center materials, as well as publishes books ranging from comprehensive

reference works to basic primers on fundraising and nonprofit management. The Center also provides resources electronically, via the World Wide Web, CD-ROM, and Dialog.

RESOURCE PROVIDED:

- Technical assistance for grantseekers
- Advocacy for grantmakers
- Workshops
- Information

AGENCY/ORGANIZATION: The Non-profit Resource Center

WEBSITE/E-MAIL: *<http://www.not-for-profit.org/>*

The Nonprofit Resource Center is the one-stop directory for Internet Resources of interest and value to Non-profit organizations. This site is designed for managers, board members and volunteers of nonprofit and tax-exempt organizations, as well as people who are considering forming a nonprofit organization.

RESOURCE PROVIDED:

- Internet resource guide for grants
- Technical support for non-profits

AGENCY/ORGANIZATION: The Neighborhood Funders Group

ADDRESS: One Dupont Circle, NW, Suite 700,
Washington, DC 20036

PHONE: (202) 833-4690

FAX: (202) 833-4694

WEBSITE/E-MAIL: *www.nfg.org*

The Neighborhood Funders Group is a national network of grant-makers working to expand support for organizations that help low-income people improve their communities. NFG members rely on each other for fresh enthusiasm, advice on new approaches, and the latest information on grant-making strategies. The group works to strengthen the capacity of organized

philanthropy and support community-based efforts to organize and improve the economic and social fabric of low-income urban neighborhoods and rural communities. It provides information, learning opportunities, and other professional development activities, as well as encourage the support of policies and practices that advance economic and social justice.

RESOURCE PROVIDED:

- Technical assistance
- Advocacy
- Information resource

AGENCY/ORGANIZATION: The Ford Foundation

ADDRESS: 320 East 43rd Street, New York, NY 10017
USA

PHONE: (212) 573-5000

FAX: (212) 351-3677

WEBSITE/E-MAIL: *www.fordfound.org*

The Ford Foundation is a resource for innovative people and institutions worldwide whose goals are to strengthen democratic values, reduce poverty and injustice, promote international cooperation and advance human achievement. It works mainly by making grants or loans that build knowledge and strengthen organizations and networks. In development finance and economic security the foundation supports organizations that help businesses create employment opportunities and help people acquire, develop and maintain savings, investments, businesses, homes, land and other assets. In work-force development it supports organizations that help improve the ways low-income people develop marketable job skills and acquire and retain reliable employment that provides livable wages.

RESOURCE PROVIDED:

- Grants
- Loans
- Technical support
- Information

AGENCY/ORGANIZATION: The Grantsmanship Center

ADDRESS: 1125 W. Sixth Street, Fifth Floor, P.O. Box 17220, Los Angeles, CA 90017

PHONE: (213) 482-9860

FAX: (213) 482-9863

WEBSITE/E-MAIL: *www.tgci.com*

TGCI offers grantsmanship training and low-cost publications to nonprofit organizations and government agencies. TGCI conducts some 200 workshops annually in grantsmanship and proposal writing. More than 100 local agencies host these workshops. TGCI is also active in publishing. The Grantsmanship Center Magazine is mailed to the staff of 200,000 nonprofit and government agencies in the U.S. and 58 other countries. TGCI's Library of Winning Grant Proposals collects the best of funded federal grant proposals annually and makes them available on CD-ROM. The TGCI proposal writing guide, Program Planning and Proposal Writing (PP&PW), is the most widely read publication in nonprofit history, with more than a million copies in print. Scores of government, foundation, and corporate grant-makers have adopted PP&PW as their preferred application format.

RESOURCE PROVIDED:

- Technical information
- Training
- Source information

AGENCY/ORGANIZATION: Community Reinvestment Fund, Inc.

ADDRESS: 801 Nicolett Mall, Midwest Plaza, Suite 1800W, Minneapolis, MN 55402

PHONE: (612) 338-3050; (800) 475-3050

FAX: (612) 338-3236

WEBSITE/E-MAIL: *www.crfusa.com;*
info@crfusa.com

CRF is a nonprofit organization that provides capital to community development lenders in low- to- moderate-income communities and has pioneered financial techniques that help lenders obtain funds from private sources that they could not access on their own. The fund buys loans from economic development organizations and uses them as collateral to sell notes to private investors. In some cases, the organization helps lenders originate loans. It also has other financial tools that help community development lenders get the funds they need to expand their work. CRF provides three sets of services; Secondary Market for Development Loans, Portfolio Management, Training and Technical Assistance.

RESOURCE PROVIDED:

- Creation of a secondary market for community development loans; buying loans from development organizations and giving them cash to reinvest in their communities.
- Bundling the purchased loans and use them as collateral to issue bonds.
- Selling bonds to private investors, thereby matching private investment with public funds.
- Training and technical assistance

AGENCY/ORGANIZATION: **Woodstock Institute**

ADDRESS: 407 S. Dearborn, Suite 550, Chicago, IL 60605

PHONE: (312) 427-8070

FAX: (312) 427-4007

WEBSITE/E-MAIL: *www.woodstockinst.org*

Woodstock Institute is a Chicago nonprofit that works locally and nationally to promote community reinvestment and economic development in lower-income and minority communities. It works with community organizations, financial institutions, foundations, government agencies, and others. It also provides comprehensive assessments of banking and community reinvestment needs, including credit flow, housing and business development patterns, financial institutions' products and services, and the need for

targeted or government-enhanced products.

RESOURCE PROVIDED:

- Technical assistance
- Policy analysis
- Program design and evaluation
- Publications

AGENCY/ORGANIZATION: **AeRie - Applied Rural Telecommunications**

WEBSITE/E-MAIL: *<http://bcn.boulder.co.us/aerie>;*
bgeogheg@cati.org

AeRie is an Economic Development Resource Center that provides rural communities the tools they need to apply telecommunications to meet their community and economic development goals. AeRie provides rural communities throughout the United States and the world a toolkit of resources to help them meet their economic and community development goals using telecommunications. AeRie is administered by the Colorado Rural Technology Program, a program of the Colorado Community College & Occupational Education System. AeRie's development was sponsored by the Colorado Advanced Technology Institute (CATI) and funded through a grant from the Economic Development Administration of the U. S. Department of Commerce.

RESOURCE PROVIDED:

- Directory of economic development resources
- Schedule of conferences and events
- Technical information on rural infrastructure

AGENCY/ORGANIZATION: **The Center for Civic Networking (CCN)**

WEBSITE/E-MAIL: *<http://civic.net/ccn.html>;*
ccn-info@civicnet.org

CCN is dedicated to applying information infrastructure to the broad public good - particularly by putting

information infrastructure to work within local communities to improve delivery of local government services. The Center also improves access to information that people need in order to function as informed citizens, broadens citizen participation in governance, and stimulates economic and community development. It conducts a major program in local information infrastructure, focusing on telecommunications issues involving local government.

RESOURCE PROVIDED:

- Telecommunications Strategies for Municipal Government- A handbook detailing issues and strategies for municipal officials concerned with insuring a 21st century information infrastructure for their communities.
- Will provide local governments and community groups with speakers, planning, consulting, and technical assistance. It can help with cable television needs assessments, planning internal government telecommunications networks, and organizing for community-wide universal telecommunications service.
- The Journal of Municipal Telecommunications - a peer-reviewed publication that focuses on the role of local government in developing telecommunications infrastructure.

**AGENCY/ORGANIZATION: Community
Networking Initiative**

ADDRESS: c/o Professor Joan C. Durrance, School of Information, University of Michigan, 3084 West Hall Connector, 550 East University, Ann Arbor, MI 48109-1092

PHONE: (734) 763-1569

FAX: (734) 764-2475

WEBSITE/E-MAIL:

<http://databases.si.umich.edu/cfdocs/community/index.cfm>; si.cn@umich.edu

The Community Networking Initiative seeks to:
provide an electronic gateway to news, activities, and sustainability resources; showcase exemplary ways

community information systems serve and engage their communities; inform and educate people about digital community information resources and systems; encourage innovation in community information resources and systems; foster research, program development, and program evaluation.

RESOURCE PROVIDED:

- Technical support
 - Directory of resources on-line
 - Information and Links
-

NOT FOR PROFIT CORPORATIONS

AGENCY/ORGANIZATION: Housing Assistance Council

ADDRESS: 1025 Vermont Ave. NW, Ste. 606,
Washington, DC 20005

PHONE: (202) 842-8600

FAX: (202) 347-3441

WEBSITE/E-MAIL:

<http://www.ruralhome.org/loanfund/index.htm>

The Housing Assistance Council (HAC) is a national nonprofit corporation created to increase the availability of decent and affordable housing for low-income people in rural areas throughout the United States. Established in 1971, HAC provides many services for local, state, and national organizations including loans, publications, technical assistance, training, and special projects. HAC assists in the development of both single- and multi-family homes and promotes homeownership for working low-income rural families through a self-help, "sweat equity" construction method. The Housing Assistance Council offers services to public, nonprofit and private organizations throughout the rural United States. The Housing Assistance Council operates one of the oldest community development loan funds in the country. HAC provides low-interest loans to finance affordable and mixed-income housing projects in rural communities nationwide. Loans are available to support projects at all stages in the development process, from predevelopment

through construction. Financing is available for single- and multi-family housing, with various forms of ownership (including cooperatives and condominiums) and using traditional and alternative models of land tenure (including land held in trust). Loans are made from several loan pools (Rural Housing Loan Fund, Rural Development Loan Fund, Intermediary Relending Program, and the Water/Wastewater Loan Fund), including the Self-Help Homeownership Opportunity Program (SHOP), which finances site acquisition and development associated with self-help housing.

RESOURCE PROVIDED:

- Loans
- Publications
- Technical assistance
- Training
- Special projects

AGENCY/ORGANIZATION: Local Initiatives Support Corporation (LISC)

ADDRESS: 733 3rd Ave. 8th Fl. New York, NY 10017

PHONE: (212) 455-9800

FAX: (212) 682-5929

WEBSITE/E-MAIL: *<http://www.liscnet.org/whatwedo/>*

LISC provides grants, loans and equity investments to Community Development Corporation (CDC) for neighborhood redevelopment. When LISC begins a new program, National LISC matches locally-raised funds and gives that much more to the community for renovation. The CDC then designates the funds to a variety of projects that will best suit the neighborhood, and the renovation begins. LISC operates on three levels:

(1) Providing Direct Assistance to Individual CDCs. LISC acts as an intermediary for over 900 corporations and foundations, providing technical and financial resources to help CDCs become strong and stable neighborhood institutions characterized by effective and responsible fiscal management and capable of carrying out a range of community revitalization activities.

(2) Improving Local Community Development

Environments. LISC, through local programs it establishes in selected cities and regions throughout the country, works to build environments in which CDCs can be successful-environments characterized by partnerships among local LISC programs, community organizations, local foundations, private industry, and state and local governments. (3)Strengthening National Support for Community Development, LISC brings national resources to local programs and promotes the exchange in adaptation of effective, creative community development strategies among these localities.

RESOURCE PROVIDED:

- Grants
- Loans
- Equity investments
- Technical support

AGENCY/ORGANIZATION: **SEEDCO and the Non-Profit Assistance Corporation**

ADDRESS: 915 Broadway 17th Fl. New York, NY 10010

PHONE: (212) 473-0255

FAX: (212) 473-0357

WEBSITE/E-MAIL: *http://www.seedco.org*

Seedco, a nonprofit national intermediary founded in 1986, provides financial and technical assistance to partnerships of community-based organizations and local anchor institutions, such as universities and hospitals, working to revitalize low-asset communities. The Nonprofit Assistance Corporation (N-PAC), a subsidiary of Seedco, specializes in providing technical assistance and project management services to nonprofit organizations. Through the homeownership initiative, they offer three basic services - technical assistance to expand organizational capacity, below-market rate loans and Seedco model programs. SEEDCO is available to help with the planning, implementation and financing of three special initiatives: Employer-Assisted Housing, the Employer Housing Benefit Program and the Limited Equity Coop. In addition, they plan to offer grants to selected groups under the Comprehensive Home

Ownership Fund. Seedco's workforce development strategy is designed to develop a set of new projects and techniques and to support community initiatives to integrate welfare recipients and low-wage workers into the mainstream labor market. Seedco's two new initiatives that promote entrepreneurial activity in low-asset communities are: The Business Incubation Initiative and The Social Purpose Business Initiative. The Business Incubation Initiative provides technical assistance and financing to community-based nonprofit groups interested in establishing small business incubators as a way to nurture individual entrepreneurs within the community. The Social Purpose Business Initiative provides technical assistance and financing to community-based nonprofits interested in pursuing for-profit activities to generate income and deliver their mission.

RESOURCE PROVIDED:

- Technical and financial assistance for affordable housing
 - Workforce development
 - Community development
-

MEMBERSHIP ASSOCIATIONS

AGENCY/ORGANIZATION: Illinois Farm Bureau (Illinois Agricultural Association)

ADDRESS: 1701 N. Towanda Ave., Bloomington, IL 61701

PHONE: (309) 557 2111

FAX: (309) 557 3185

WEBSITE/EMAIL: *www.ilfb.org*

Illinois Farm Bureau (IFB) is a membership organization controlled by farmers who join IFB through their county Farm Bureau. There are 96 county organizations in Illinois. IFB is a not for profit corporation. IFB's legal name is the Illinois Agricultural Association. Today, IFB represents two out of three Illinois farmers. IFB's mission is to improve the economic well-being of agriculture and enrich the quality of farm family life.

RESOURCE PROVIDED:

- Updates members on new technology and information that impacts agriculture.
- Represents farmers in local, state, and national legislative & political activities.
- Provides marketing and education services to help IFB members improve their net farm income.
- Technical Assistance

AGENCY/ORGANIZATION: **International City/County Management Association**

ADDRESS: 777 North Capitol Street, NE
Suite 500

Washington, DC 20002

PHONE: (202) 289-4262

FAX: (202) 962-3500

WEBSITE/E-MAIL: *<http://www.icma.org/>*

ICMA, serves a number of essential functions for professional local government management executives. In so doing, the association improves the quality of local government in which its members serve. As the number of local governments adopting the council-manager form of government has grown, so has the ICMA membership, in terms of both numbers and professional knowledge and skills. ICMA sponsors, develops and implements a number of programs that provide local government managers and administrators with expertise on a variety of topic areas. The web site lists the many programs available including the ICMA Center for Performance Measurement that is dedicated to helping local governments measure, compare, and improve municipal service delivery.

RESOURCE PROVIDED:

- Grants
- Technical assistance
- Information resources

AGENCY/ORGANIZATION: National League of Cities

ADDRESS: 1301 Pennsylvania Avenue, NW, Suite 550
Washington, DC 20004

PHONE: (202) 626-3000

FAX: (202) 626-3043

WEBSITE/E-MAIL: http://www.nlc.org/nlc_org/site/

The National League of Cities (NLC) is the country's largest and most representative organization serving municipal governments. Acting on behalf of local governments, NLC's goals include influencing national policy and building understanding and support for cities and towns. Through a wide range of programs and services, NLC assists local leaders in their jobs as policymakers and public servants. Comprehensive web site offers complete list of programs and available services.

RESOURCE PROVIDED:

- Technical assistance
- Information resource

AGENCY/ORGANIZATION: The Center for Neighborhood Technology

ADDRESS: 2125 W North Ave. Chicago, IL 60647

PHONE: 773.278.4800

FAX: 773.278.3840

WEBSITE/E-MAIL: www.cnt.org

The Center for Neighborhood Technology's mission is to invent and implement new tools and methods that create livable urban communities for everyone. For more than 20 years, CNT has been working at the cutting edge of sustainable development, long before the term was coined. With their partners, they have been inventing programs and strategies that simultaneously achieve environmental goals and build strong communities.

CNT's work focuses on a number of basic themes in sustainability and community development. Today,

CNT describes its work in terms of seven programs: Transit-Oriented Development, Smart Growth, Transportation & Air Quality, Energy Efficiency/Energy Conservation, Pollution Prevention, Information as Empowerment and Community Economic Development/Jobs Creation.

RESOURCE PROVIDED:

- Technical assistance
- Creative loan and grant programs

AGENCY/ORGANIZATION: The Council for Urban Economic Development

ADDRESS: 734 15th Street, NW Suite 900, Washington, DC 20005

PHONE: (202) 223-7800

FAX: (202) 223-4745

WEBSITE/E-MAIL: *www.iedconline.org*

The National Council for Urban Economic Development, with over 1,800 members, is composed of representatives from cities of all sizes, urban counties, metropolitan regional agencies and public/private partnership organizations, utility companies, consultants and academics. They all represent a wider range of knowledge and expertise from real estate development to small business development, technology transfer and exporting. CUED has grown into an important service delivery center for the economic development community. The services include information and research -- its newsletters, quarterly journal, technical reports and manuals, information clearinghouse and technical assistance. The organization now offers ten courses on economic development subjects including marketing, planning, finance, business retention and expansion, technology, entrepreneurial strategy, neighborhood development, real estate development and organizational management.

RESOURCE PROVIDED:

- Technical assistance

AGENCY/ORGANIZATION: National Association of Development Organizations

ADDRESS: 400 North Capitol St., NW, Suite 390, Washington, DC 20001

PHONE: (202) 624-7806

FAX: (202) 624-8813

WEBSITE/E-MAIL: *www.nado.org*

The National Association of Development Organizations (NADO) provides training, information and representation for regional development organizations in small metropolitan and rural America. The association, a public interest group founded in 1967, is the largest and leading advocate for a regional approach to community, economic and rural development and provides a network for its members to share ideas and innovations.

RESOURCE PROVIDED:

- Loans
- Technical information and assistance

AGENCY/ORGANIZATION: NeighborWorks® Network

ADDRESS: Latrobe Building, 2 East Read Street, Fourth Floor, Baltimore, MD 21202-2470

PHONE: (410) 962-3181

FAX: (410) 962-7679

WEBSITE/E-MAIL: *www.nw.org*

The NeighborWorks® network is a national network of local nonprofit organizations that are successfully revitalizing declining neighborhoods by stabilizing home ownership and preserving housing affordable to low- and moderate-income families.

The NeighborWorks® network includes Neighborhood Housing Services (NHSs), Mutual Housing Associations (MHAs) and similar community-based development organizations. The organization is supported by the Neighborhood Reinvestment Corporation and Neighborhood Housing Services of America (NHSA). NeighborWorks® network organizations typically help

residents acquire conventional home-improvement loans and property insurance; make loans from their own revolving loan funds; target city resources on needed capital improvement and increased services; develop special programs, such as block beautification, commercial revitalization and housing rehabilitation.

RESOURCE PROVIDED:

- Grants
- Loans
- Technical assistance
- Programs and information/Housing

AGENCY/ORGANIZATION: The National Congress for Community Economic Development

ADDRESS: 1030 15th Street, NW, Suite 325, Washington, DC 20005

PHONE: (202) 289-9020

FAX: (202) 289-7051

WEBSITE/E-MAIL: *www.ncced.org*

The National Congress for Community Economic Development (NCCED) is the trade association and advocate for the community-based development industry. Founded in 1970, NCCED represents over 3,600 community development corporations (CDCs) across America. CDCs produce affordable housing and create jobs through business and commercial development activities. NCCED services the community development industry through public policy research and education, special projects, newsletters, publications, trainings, conferences, and specialized technical assistance.

RESOURCE PROVIDED:

- Technical Assistance
- Housing programs
- Community development programs
- Web site is information resource

DIRECT BUDGETED EXPENDITURES

(Grants, donations, infrastructure, workforce training)

U.S. Dept. of Agriculture/ Empowerment Zones
U.S. State & Local Gateway
U.S. Department of Housing and Urban Development
U.S. Department of Labor
U.S. Environmental Protection Agency
U.S. Department of Energy
General Services Administration
U.S. Department of Health and Human Services
U.S. Department of Justice
U.S. Department of Transportation
Illinois Department of Agriculture
Illinois Department of Commerce and Economic Opportunity
Illinois Department of Transportation
FannieMae
The Enterprise Foundation
Local Initiatives Support Corporation
The Annie E. Casey Foundation
International City/County Management Association
NeighborWorks Network
The Ford Foundation

INDIRECT, LOAN-FINANCING ASSISTANCE

(Government loans, private loans guaranteed by government, bonds)

U.S. Department of Agriculture
General Services Administration
U.S. Treasury
Illinois Farm Development Authority
Farm Credit Services
Illinois Department of Commerce and Economic Opportunity
Illinois Development Finance Authority
Great River Economic Development Foundation
FannieMae
The Enterprise Foundation
Housing Assistance Council
Local Initiatives Support Corporation

National Association of Development Organizations
NeighborWorks Network
The Ford Foundation
Community Reinvestment Fund, Inc.

TECHNICAL ASSISTANCE AND INFORMATION SERVICES

U.S. Small Business Administration
U.S. Export Assistance Center
Service Corps of Retired Executives
Minority Business Development Agency
Federal Trade Commission
U.S. Department of Labor
U.S. Department of Agriculture
U.S. Environmental Protection Agency
U.S. Department of Energy
General Services Administration
U.S. State and Local Gateway
HUD
U.S. Department of Health and Human Services
U.S. Department of Justice
U.S. Department of Transportation
U.S. Treasury
Illinois Department of Agriculture
Illinois Farm Development Authority
University of Illinois Extension
Illinois Farm Bureau
Farm Credit Services
Governor's Rural Affairs Council
Illinois Department of Commerce and Economic
Opportunity
Illinois Department of Transportation
Illinois Federal Clearinghouse Website
Illinois Commission on Intergovernmental Cooperation
Danville Area Economic Development Corporation
Economic Development Corporation of Decatur and
Macon County
Economic Development Corporation of Park Ridge
Economic Development Council of the Peoria Area
Elmhurst Economic Development Corporation
Freeport Area Economic Development Foundation
Greater River Economic Development Foundation

Greater Champaign-Urbana Economic Partnership
Lake County Partners
Oswego Economic Development Corporation
Quad City Development Group
Regional Economic Development Corporation
Rockford Area Council of 100
Economic Development Council for Springfield &
Sangamon County
Community and Economic Development Toolbox
FannieMae
The Enterprise Foundation
Housing Assistance Council
Local Initiatives Support Corporation
SEEDCO and the Non-Profit Assistance Corporation
The Annie E. Casey Foundation
The Foundation Center
The Non-Profit Resource Center
International City/County Management Association
National League of Cities
The Center for Neighborhood Technology
The Council for Urban Economic Development
The National Association of Development Organizations
National Trust for Historic Preservation
NeighborWorks Network
The National Congress for Community Economic
Development
The Neighborhood Funders Group
The Ford Foundation
The Grantsmanship Center
Community Reinvestment Fund, Inc.
Woodstock Institute
AeRie – Applied Rural Telecommunications
The Center for Civic Networking
Community Networking Initiative